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ANNUAL AUDITED REPORT FORM X-17A-5 **PART III** 

SEC FILE NUMBER

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the

Securities Exchange Act of 1934 and Rule 1/a-5 Thereunder
REPORT FOR THE PERIOD BEGINNING $\overline{JAN.1.2005}$ AND ENDING $\overline{DEC.31,2005}$ MM/DD/YY
A. REGISTRANT IDENTIFICATION
NAME OF BROKER-DEALER: AMERICAN PORTFOLIOS FINANCIAL SERVICE OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINESS: (Do not use P.O. Box No.)
4250 VETERANS MEMORIAL HIGHWAY
$\frac{11015R00K}{\text{(City)}} \frac{\text{(No. and Street)}}{\text{(No. and Street)}} \frac{11741}{\text{(Zip Code)}}$
NAME AND TELEPHONE NUMBER OF PERSON TO CONTACT IN REGARD TO THIS REPORT
B. ACCOUNTANT IDENTIFICATION
D. Heccellini (1 1 DEI) in the control of the contr
INDEPENDENT PUBLIC ACCOUNTANT whose opinion is contained in this Report*  HOHZ RUBENSTEIN REMINICK LLP
125 BAYLISS RD. NENILE NY 1174
(Address) (City) (State) (Zip Code)
CHECK ONE:
Certified Public Accountant
□ Public Accountant JUN 9 5 2005
Accountant not resident in United States or any of its possessions.
FOR OFFICIAL USE ONLY

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SEC 1410 (06-02)



<sup>\*</sup>Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

#### OATH OR AFFIRMATION

I, LON T. DOLL	ber	, swear (or affirm) that, to the best of
my knowledge and belief the accom	panying financial statement and	nd supporting schedules pertaining to the firm of
of FEB. 28+	£ ,2006	are true and correct. I further swear (or affirm) that
neither the company nor any partner classified solely as that of a custome		or director has any proprietary interest in any account
		Jy -
And Notary Public	Notary Po	Signature  PRESIDENT  Title  EPH BORRIELLO JR  Public, State of New York  No. 01B05037068  ified in MC County
This report ** contains (check all a)  (a) Facing Page.  (b) Statement of Financial Con  (c) Statement of Income (Loss)  (d) Statement of Changes in Fi  (e) Statement of Changes in St  (f) Statement of Changes in Li  (g) Computation of Net Capita  (h) Computation for Determina	dition. ). nancial Condition. ockholders' Equity or Partners' abilities Subordinated to Claim	s' or Sole Proprietors' Capital. ms of Creditors.
<ul> <li>□ (i) Information Relating to the</li> <li>□ (j) A Reconciliation, including Computation for Determina</li> <li>□ (k) A Reconciliation between to consolidation.</li> <li>□ (l) An Oath or Affirmation.</li> <li>□ (m) A copy of the SIPC Supple</li> </ul>	Possession or Control Require appropriate explanation of the Cition of the Reserve Requirement the audited and unaudited Stater mental Report.	

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



REPORT ON AUDIT OF FINANCIAL STATEMENTS AND SUPPLEMENTARY INFORMATION

Year Ended December 31, 2005



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HOLTZ: RUBENSTEIN REMINICK

**Financial Statements** 



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#### **Independent Auditors' Report**

To the Stockholder of American Portfolios Financial Services, Inc. Holbrook, New York

We have audited the accompanying statement of financial condition of American Portfolios Financial Services, Inc. as of December 31, 2005 and the related statements of earnings, changes in stockholder's equity and cash flows for the year then ended that you are filing pursuant to Rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of American Portfolios Financial Services, Inc. as of December 31, 2005 and the results of its operations and its cash flows for the year then ended in conformity with accounting principles generally accepted in the United States of America.

Our audit was made for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the accompanying schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by Rule 17a-5 of the Securities and Exchange Commission. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in our opinion, the information is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Melville, New York

Holtz Rubenstein Remember LLP

February 14, 2006





#### **Statement of Financial Condition**

December 31, 2005		
Assets		
Cash	\$	1,680,078
Deposits with Clearing Organizations		210,047
Receivable from Broker-Dealer and Clearing Organizations		1,437,061
Miscellaneous Receivable		34,569
Prepaid Insurance and Other		44,300
Property, Equipment and Leasehold Improvements, net		16,802
Licenses		100,000
Goodwill		3,503,272
Total Assets	\$	7,026,129
Liabilities and Stockholder's Equity		
Liabilities:		
Payable to broker-dealer and clearing organizations	\$	119,649
Accounts payable and accrued expenses		25,090
Unearned account representative fees		87,088
Commissions payable		2,089,040
Income tax payable-parent		77,000
Total Liabilities		2,397,867
Commitments		
Stockholder's Equity:		!
Common stock, no par value; 1,500 shares authorized;		!
100 shares issued and outstanding		3,825,001
Additional paid-in capital		828,483
Accumulated deficit		(25,222)
Total Stockholder's Equity	-	4,628,262
Total Liabilities and Stockholder's Equity	\$	7,026,129



#### **Statement of Earnings**

Year Ended December 31, 2005	
Revenue:	
Commission revenue	\$ 37,399,671
Marketing and service fee income	577,118
Interest and dividends	19,061
Other income	31,132
	38,026,982
Expenses:	
Commission expense	31,744,098
Exchange and clearance fees	1,531,499
Data processing and reporting	470,917
Bank charges	5,010
Continuing education	13,335
Depreciation and amortization	8,601
Dues and subscriptions	48,499
Interest expense	9,824
Legal and professional	71,391
Licensing and registration fees	1/49,218
Office expense	6,524
Overhead reimbursement	_3,462,000
	37,520,916
Income Before Provision for Income Taxes	506,066
Provision for Income Taxes:	
Current	81,015
Deferred	71,288
	152,303
Net Income	\$ 353,763



#### Statement of Changes in Stockholder's Equity

Year Ended December 31, 2005			 		
	Commo	on Stock	dditional Paid-In	A	ccumulated
	Shares	Amount	 Capital		Deficit
Balance, January 1, 2005 Net Income	100	\$ 3,825,001	\$ 828,483	\$	(378,985) 353,763
Balance, December 31, 2005	100	\$ 3,825,001	\$ 828,483	\$	(25,222)



#### Statement of Cash Flows

Year Ended December 31, 2005		
Cash Flows from Operating Activities:		
Net income	\$ 353,	763
Adjustments to reconcile net income to net cash	1	
provided by operating activities:		
Depreciation and amortization	8,	601
Deferred taxes	71,	288
Changes in operating assets and liabilities:	ı	
(Increase) decrease in assets:	1	
Receivable from broker-dealer and clearing organizations	(451,	,757)
Due to affiliate	15,	367
Miscellaneous receivable	(21,	(690,
Prepaid insurance	170,	643
Increase (decrease) in liabilities:		
Payable to broker-dealer and clearing organizations	119,	,649
Accounts payable and accrued expenses	19,	,675
Unearned account representative fees	(273,	,827)
Commissions payable	193,	,228
Income tax payable-parent	77,	,000
Total adjustments	(71,	,202)
Net Cash Provided by Operating Activities	282,	561
	:	
Cash Flows from Investing Activities:	•	
Purchase of property and equipment	(25,	(000
Net Cash Used in Investing Activities	(25,	000)
Not Increase in Cook and Cook Equivalents	257	561
Net Increase in Cash and Cash Equivalents	257,	
Cash and Cash Equivalents, beginning of year	1,422,	
Cash and Cash Equivalents, end of year	\$ 1,680,	0/8



#### **Notes to Financial Statements**

Year Ended December 31, 2005

#### 1. Summary of Significant Accounting Policies

Nature of business - American Portfolios Financial Services, Inc. ("APFS" or the "Company") acquired an existing broker-dealer on May 1, 2001 and commenced operations on October 1, 2001 after attaining licensure and registration changes for the Company and its network of independent representatives. APFS's primary source of revenue is providing brokerage services to its customers, who are predominately small and middle-market businesses and individuals. These services are marketed by independent representatives located in various states.

Use of estimates - The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

**Basis of presentation** - APFS is a wholly owned subsidiary of American Portfolios Holdings, Inc. ("APH"). The financial statements reflect APFS's business activities.

Cash equivalents - The Company has defined cash equivalents as highly liquid investments, with original maturities of less than ninety days, that are not held for sale in the ordinary course of business.

**Securities transactions** - Customers' securities transactions are reported on a settlement date basis with related commission income and expenses reported on a trade date basis. Amounts receivable and payable for securities transactions that have not reached their contractual settlement date are recorded net on the statement of financial condition.

Commissions - Commissions and related expenses are recorded on a trade date basis as securities transactions occur.

Income taxes - Deferred tax assets and liabilities are determined based on the difference between the financial statement and tax basis of assets and liabilities as measured by the enacted tax rates which will be in effect when these differences reverse. The Company's federal and New York State tax returns are prepared on a consolidated (combined) basis and accordingly, inclusive in the consolidated group's filings.

**Depreciation and amortization** - Depreciation is provided on an accelerated basis using estimated useful lives of five to ten years. Leasehold improvements are amortized on a straight-line basis over the lesser of the economic useful life of the improvement or the term of the lease. Capitalized software, purchased for internal use, is amortized on a straight-line basis over the useful life estimated at three years.

Goodwill and intangible assets - The Company tests goodwill for impairment at least annually. The Company completed its annual impairment test during the third quarter of fiscal 2005. The Company estimated the fair value of the reporting unit based upon a multiple of gross commissions. The estimated fair value was then allocated between tangible and intangible assets. As of September 30, 2005 it concluded that the fair value of the reporting unit exceeded the carrying value of the reporting unit. Therefore, no impairment charge was recognized for the year ended December 31, 2005.

*Licenses* - Licenses represent the value of certain broker-dealer licenses acquired through acquisition. These licenses are not subject to amortization, and are tested for impairment at least annually.

#### 2. Receivable from and Payable to Clearing Organization

Amounts receivable from and payable to clearing organizations at December 31, 2005 consist of the following:

	<u>r</u>	Receivable	 rayable
Deposits with Clearing Organizations	\$	210,047	\$ -
Fees and Commissions Receivable/Payable		1,437,061	2,089,040
	\$	1,647,108	\$ 2,089,040



#### **Notes to Financial Statements**

Year Ended December 31, 2005

The Company clears its customer transactions through an unrelated broker-dealer on a full disclosure basis. The arrangement required the Company to make a \$100,000 deposit, which is in an interest bearing account with the clearing agent. The clearing agent offsets its fees, on a monthly basis, against the Company's commissions. The amount payable to the clearing broker relates to the aforementioned transactions.

The Company has a second clearing arrangement with an unrelated broker-dealer on a full disclosure basis. This arrangement required the Company to make a \$100,000 deposit, which is in an interest bearing account, with the clearing agent. The clearing agent offsets its fees against the Company's commissions.

APFS is a clearing member of National Securities Clearing Corporation ("NSCC"). The primary purpose for this arrangement is the Company's participation in NSCC's commission settlement program. The Company receives daily information downloads, and together with information provided from their clearing agent, prepares detailed commission statements for their independent registered representatives. The Company was required to deposit \$10,000 in an interest bearing account with NSCC.

#### 3. Receivable from and Payable to Customers

Amounts receivable from and payable to customers include amounts due on cash and margin transactions. Securities owned by customers are held as collateral for receivables. Such collateral is not reflected in the financial statements.

#### 4. Property, Equipment and Leasehold Improvements, Net

Property, equipment and leasehold improvements, net consist of the following:

December	31	2005
December	J1.	200.2

Software Furniture and Fixtures	\$	25,000 2,327
Leasehold Improvements		4,663
	-	31,990
Less Accumulated Depreciation and Amortization		15,188
	\$	16,802

#### 5. Commissions Payable and Independent Representative Transactions

The Company conducts business through a network of independent representatives who receive commissions for their services according to the Company's agreed upon commission schedule. As of December 31, 2005 the Company owed its independent representatives approximately \$2,089,000.

In addition, the Company charges the independent representatives maintenance fees for access to certain computer information and customer support services. Fees charged for the year ended December 31, 2005 amounted to \$911,000. These fees are netted against the respective expense accounts.

Unearned account representative fees represent 2006 maintenance fees received in advance.

#### 6. Concentration of Credit Risk

The Company is engaged in various brokerage activities, in which customer transactions are cleared through unrelated broker-dealers. In the event that these parties do not fulfill their obligations, the Company may be exposed to risk, inclusive of disrupted operations. The Company has no major dependence on any one broker-dealer as alternative services and products are readily available. If a relationship were to terminate,



#### **Notes to Financial Statements**

Year Ended December 31, 2005

the disruption in business activity would be similar to any other business. To reduce this risk, the Company periodically monitors these functions.

The Company's revenue is dependent upon economic and market conditions. The Company is vulnerable to risk if economic and market conditions weaken.

The Company is also dependent, to a degree, upon its top ten registered representatives who were responsible for 17% of the Company's gross revenue for the year ended December 31, 2005.

The Company places its cash investments with high credit quality financial institutions. At times, the Company's cash deposits with any one financial institution may exceed the amount insured by the Federal Depository Insurance Corporation ("FDIC"). At December 31, 2005 the excess was approximately \$1,450,000.

#### 7. Related Party Transactions

The Company and its parent maintain an office overhead arrangement by consolidating all the expenses under one monthly reimbursement amount which is determined based on a calculation of the Company's overhead. Reimbursed expenses include, but are not limited to, office and equipment rental, utilities, administrative salaries, and general office expenses. This reimbursement percentage is reviewed on a quarterly basis to determine its adequacy in reimbursing expenses at the appropriate level. The Company reimbursed its parent \$3,462,000 for the year ended December 31, 2005.

#### 8. Commitments

On January 17, 2002 the Company entered into a Registered Representative Recruiting Agreement. The recruiter is to receive five-percent (5%) for the first year and four-percent (4%) for years two through six of any gross concessions APFS derives from independent representatives that register with the Company as a direct result of the recruiters' efforts. The Company, in their sole discretion, has the right to approve or disapprove registration without any obligation to the recruiter.

#### 9. Net Capital Requirements

The Company is subject to the Securities and Exchange Commission Uniform Net Capital Rule (SEC Rule 15c3-1), which requires the maintenance of minimum net capital and requires that the ratio of aggregate indebtedness to net capital, both as defined, shall not exceed 15 to 1. In addition, the rule also provides that equity capital may not be withdrawn or cash dividends paid if the resulting net capital ratio would exceed 10 to 1.

At December 31, 2005, the Company had net capital of \$775,972, which was \$525,972 in excess of its required net capital of \$250,000. The Company's aggregate indebtedness to net capital ratio was 3.1 to 1.

#### 10. Income Taxes

The Company files a consolidated federal and combined New York State tax return with its parent and records its share of the consolidated federal and New York State tax expense on a separate return basis. The Company's current tax expense of \$77,000 is recorded as "income taxes payable-parent" on the Company's statement of financial condition. This liability represents the approximate amount due to the Company's parent for the benefit the Company will receive on the 2005 consolidated federal and combined New York State tax return of the loss generated by the parent in 2005. In addition, APFS is required to file returns in several other states.



## FINANCIAL SERVICES, INC.

#### **Notes to Financial Statements**

Year Ended December 31, 2005

The current and deferred portions of the income tax expense included in the statement of operations are as follows:

,	 Current	D	eferred	Total
Federal State	\$ 62,000 19,000	\$	57,000 14,000	\$ 119,000 33,000
Sale	 81,000	\$	71,000	\$ 152,000

#### 11. Common Stock

The Company is authorized to issue up to 1,500 shares of no par value common stock. December 31, 2005, 100 shares were issued and outstanding, which represent a 100% ownership, to APH.

#### 12. Supplemental Information - Statement of Cash Flows

Cash paid for interest during the year ended December 31, 2005 for interest was \$10,722.

Taxes paid during the year ended December 31, 2005 were \$7,015.



**Supplementary Information** 



## **Supplementary Information - Pursuant to Rule 17a-5** of the Securities Exchange Act of 1934

of the Securities Exchange Act of 1934		
Year Ended December 31, 2005		
Schedule 1 - Computation of Net Capital Pursuant to Rule 15c3-1:		
Net Capital:		
Total stockholder's equity	_\$_	4,628,262
Non-allowable assets:		İ
Receivables from affiliates		396
Receivables from non-customers		145,672
Miscellaneous receivable		38,615
Prepaid expenses		43,904
Furniture, equipment and leasehold improvements		16,802
Licenses		100,000
Goodwill		3,503,272
Excess clearing deposit		47
Error loss		3,582
		3,852,290
Excess Net Capital:	\$	775,972
Ratio: Aggregate Indebtedness to Net Capital (\$2,397,867 / \$775,972)		3.1 to 1
Reconciliation with Computation included in Part II of Form X-17a-5 as of December 31, 2005		:
Variances between this computation of net capital under Paragraph F of Rule 15c3-1 and the Registrant's computation filed with Part II, Form X-17a-5 are not material in amount. Accordingly, no reconciliation is deemed necessary.		
Schedule 2 - Computation to Determination of Reserve Pursuant to Rule 15c3-3:		

Not applicable



Independent Auditor' Report on Internal Accounting Control



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#### Independent Auditor' Report on Internal Accounting Control

To the Stockholder of American Portfolios Financial Services, Inc. Holbrook, New York

In planning and performing our audit of the financial statements and supplemental schedule of American Portfolios Financial Services, Inc. (the "Company") for the year ended December 31, 2005, we considered its internal control, including control activities for safeguarding securities, in order to determine our auditing procedures for the purpose of expressing our opinion on the financial statements and not to provide assurance on internal control.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), we have made a study of the practices and procedures followed by American Portfolios Financial Services, Inc. including tests of such practices and procedures that we considered relevant to the objectives stated in Rule 17a-5(g) in making the periodic computations of aggregate indebtedness and net capital under Rule 17a-3(a)(11) and for determining compliance with the exemptive provisions of Rule 15c3-3. Because the Company does not carry securities accounts for customers or perform custodial functions relating to customer securities, we did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications and comparisons and recordation of differences required by Rule 17a-13.
- 2. Complying with the requirements for prompt payment for securities under Section 8 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve System.
- 3. Obtaining and maintaining physical possession or control of all fully paid and excess margin securities of customer as required by Rule 15c3-3

The management of the Company is responsible for establishing and maintaining internal control and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of controls and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's above mentioned objectives. Two of the objectives of internal control and the practices and procedures are to provide management with reasonable but not absolute assurance that assets for which the Company has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit the preparation of financial statements in accordance with accounting principles generally accepted in the United States of America. Rule 17a-5(g) lists additional objectives of the practices and procedures listed in the preceding paragraph.

Because of inherent limitations in internal control or the practices and procedures referred to above, error or fraud may occur and not be detected. Also, projection of any evaluation of them to future periods is subject to the risk that they may become inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.





Our consideration of internal control would not necessarily disclose all matters in internal control that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific internal control components does not reduce to a relatively low level the risk that error or fraud in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned functions. However, we noted no matters involving internal control, including control activities for safeguarding securities that we consider to be material weaknesses as defined above.

We understand that practices and procedures that accomplish the objectives referred to in the second paragraph of this report are considered by the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objectives in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on our study, we believe that the Company's practices and procedures were adequate at December 31, 2005, to meet the SEC's objectives.

This report is intended solely for the use of Board of Directors, management, the Securities and Exchange Commission, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of registered brokers and dealers and should not be used for or by anyone other than these specified parties.

Melville, New York February 14, 2006

Holtz Rubenstein Remenal LLP